GREATER LONGVIEW UNITED WAY, INC. LONGVIEW, TEXAS

FINANCIAL STATEMENTS

As of August 31, 2021

GREATER LONGVIEW UNITED WAY, INC.

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Independent Auditor's Report

The Board of Directors Greater Longview United Way, Inc. Longview, Texas

Opinion

We have audited the accompanying financial statements of Greater Longview United Way, Inc. (a nonprofit organization), which comprise the statement of financial position as of August 31, 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Greater Longview United Way, Inc. as of August 31, 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Greater Longview United Way, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Greater Longview United Way, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of Greater Longview United Way, Inc.'s internal control. Accordingly, no such opinion
 is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Greater Longview United Way, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Curtis Bladely & Co, P.C. Longview, Texas

January 11, 2022

GREATER LONGVIEW UNITED WAY, INC. Statement of Financial Position August 31, 2021

Assets	
Current Assets:	
Cash and cash equivalents	\$ 208,174
Investments, at fair value	355,800
Certificates of deposit	315,388
Accounts receivable	2,475
Pledges receivable, net of allowances	404,828
Prepaid expenses	22,025
Total Current Assets	1,308,690_
Fixed Assets:	
Land	12,500
Buildings	121,992
Property and equipment	87,624
Total Fixed Assets	F
Total Fixed Assets	222,116
Less: Accumulated depreciation	(128,872)
Net Fixed Assets	93,244
Total Assets	\$1,401,934
Liabilities and Net Assets	
Current Liabilities:	
Accounts payable	\$ 6,602
Accrued liabilities	30,407
Deferred revenue	146,979
Total Current Liabilities	183,988
Net Assets:	
Without donor restrictions	1,217,946_
Total Liabilities and Net Assets	\$1,401,934_

GREATER LONGVIEW UNITED WAY, INC. Statement of Activities For the Year Ended August 31, 2021

		Vithout Donor Restrictions		With Donor Restrictions		Tatal
SUPPORT:		Restrictions		Restrictions		<u>Total</u>
Fundraising	\$	4,340	\$	-0-	\$	4,340
Contributions	,	1,060,956	•	_	•	1,060,956
Grants		• •		51,723		51,723
In-kind contributions		7,442		15,234		22,676
Interest		4,127		,		4,127
Investment income		54,892				54,892
Funds released from donor restrictions		66,957	_	(66,957)	_	-0-
Total Support	-	1,198,714	_	-0-	=	1,198,714
EXPENSES:						
Program Services		929,109				929,109
Support Services:						
Management and general		281,836				281,836
Fundraising		39,722	-		_	39,722
Total Support Services	·	321,558	_	-0-	-	321,558
Total Expenses	ír a.	1,250,667	, =	-0-	_	1,250,667
Change in Net Assets		(51,953)		-0-		(51,953)
Net Assets at Beginning of Year		963,150				963,150
Prior Period Adjustment		306,749				306,749
Net Assets at End of Year	\$	1,217,946	\$_	-0-	\$_	1,217,946

GREATER LONGVIEW UNITED WAY, INC. Statement of Functional Expenses For the Year Ended August 31, 2021

2			Support Services					
		Program <u>Services</u>	N	lanagement and <u>General</u>		Fund- raising		Total
Salaries	\$	9,639	\$	168,680	\$	14,458	\$	192,777
Payroll taxes	+	715	:=	12,513		1,073	· %=	14,301
Total Salaries and								
Related Expenses		10,354		181,193		15,531		207,078
Distributions to agencies		805,845						805,845
Fundraising						12,302		12,302
Uncollectible pledges		82,551						82,551
In-kind expenses		15,234		60		7,382		22,676
Consultants		6,247						6,247
Supplies and printing		5,874		8,974				14,848
Utilities				8,875				8,875
Insurance		2,147		37,574		3,221		42,942
Retirement contribution		515		9,017		773		10,305
Depreciation				4,000				4,000
Accounting				11,000				11,000
Publicly and promotion		342		5,988		513		6,843
Investment expense				5,721				5,721
Repair and maintenance				3,079				3,079
Miscellaneous	_		, <u>-</u>	6,355	_		_	6,355
Total Expenses	\$_	929,109	\$_	281,836	\$	39,722	\$_	1,250,667

GREATER LONGVIEW UNITED WAY, INC. Statement of Cash Flows For the Year Ended August 31, 2021

Cash Flows from Operating Activities:	
Change in Net Assets	\$ (51,953)
Adjustments to reconcile change in net assets	
to net cash used in operating activities:	
Depreciation	4,000
Interest on certificates of deposit	(2,330)
Investment income	(49,051)
Change in Operating Assets and Liabilities: Accounts receivable	,
Pledges receivable, net	25 60,180
Prepaids	(1,829)
Accounts payable	(13,964)
Accrued expenses	7,363
Deferred revenue	(3,233)
Net Cash Used in Operating Activities	(50,792)
Cash Flows from Financing Activities:	
Purchases of property and equipment	(11,627)
Investments in certificates of deposit	(100,000)
• • •	
Net Cash Used in Financing Activities	(111,627)
Net Decrease in Cash and Cash Equivalents	(162,419)
Cash and Cash Equivalents at Beginning of Year	370,593
Cash and Cash Equivalents at End of Year	\$ 208,174
	200,174

Note 1 - Summary of Significant Accounting Policies:

Basis of Presentation

Greater Longview United Way, Inc. (the "Organization", "GLUW" or "we") was organized pursuant to the Texas Non-Profit Corporation Act and is operated exclusively for non-profit purposes. The Organization primarily conducts an annual fundraising campaign in Gregg County, Texas. The funds are allocated to publicly known qualified charitable organizations that serve the people of the greater Longview area.

GLUW also partners with the Internal Revenue Service (IRS) to assist low income families with free preparation of their income tax returns through the VITA program. The VITA program helps local residents who earn less than about \$60,000 a year to access credits for which they are eligible, including the earned income tax credit. The VITA program utilizes IRS trained community volunteers to provide this free service to local residents.

Basis of Accounting

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from these estimates.

The financial statements of GLUW have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles.

Functional Allocation of Expenses

GLUW allocates its expenses on a functional basis among its various programs and support services. Expenses that can be identified with a specific program or support service are allocated directly according to their natural expenditure classification. General and management expenses include those expenses that are not directly identifiable with any specific function but provide for the overall support and direction of GLUW.

Cash, Cash Equivalents and Temporary Investments

For purposes of the Statements of Cash Flows, we consider all demand deposits, money market funds, and certificates of deposit with original maturities of three months or less to be cash equivalents. Temporary investments is comprised of certificates of deposit with an original maturity of longer than three months and various marketable securities.

Management of Liquidity

GLUW financial assets available within one year of the Statement of Financial Position for general expenditures is \$1,286,665 as of August 31, 2021. As part of our liquidity management, our policy is to structure financial assets to be available as its general expenditures and other obligations come due. In addition, GLUW invests excess cash in certificates of deposit and marketable securities. There are no reductions of financial assets for contractual or donor-imposed restrictions.

Contributions

Contributions received are recorded as support with or without donor restrictions depending on the existence and/or nature of any donor restrictions and contributions made are recorded as liabilities and expenses in the year the contribution is approved.

Note 1 – Summary of Significant Accounting Policies: (continued)

Financial Statement Presentation

GLUW follows the guidance of FASB Codification (FASC) Topic 958. Under FASC Topic 958, we are required to report information regarding our financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

<u>Net assets without donor restrictions</u> represent revenues and expenses no longer restricted by the donor in which the Board of Directors have discretionary control to carry out operations of the organization in accordance with its by-laws.

<u>Net assets with donor restrictions</u> represent resources currently available for use or receivable from the donor, but expendable only for those operating purposes specified by the donor.

There were no net assets with donor restrictions as of August 31, 2021.

Revenue and Revenue Recognition

Revenue is recognized when earned. Program service fees, if any, and payments under cost-reimbursable contracts received in advance are deferred to the applicable period in which the related services are performed, or expenditures are incurred, respectively. Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received; however, pledges or contributions received prior to year-end that are for the subsequent year are recorded as deferred revenue. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

Donated Assets and Services

Donated property and equipment and other noncash donations are recorded as contributions at their estimated fair values at the date of donation. Such donations are reported as increases in unrestricted net assets unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expiration of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time.

GLUW receives various types of donated services from a variety of unpaid services assisting in fundraising and carrying out GLUW's purpose. The Organization received \$22,676 of in-kind contributions in 2021.

Pledges Receivable

Pledges receivable, less a provision for estimated uncollectible amounts, is recorded as revenue when pledges are made. A provision for uncollectible pledges is recorded when deemed appropriate based on, among other things, the Organization's past collection experience and the impact of changes in the current economic conditions. Uncollected pledges receivable allowance was \$72,460 for the year ended August 31, 2021.

Distributions of Agency Allocations

The Organization honors donor designations to other nonprofit agencies. To be eligible to receive a donation, the agency must be an active 501(c)(3) organization. During the fiscal year ending August 31, 2021, GLUW allocated funding to 21 organizations in the amount of \$805,845.

Note 1 – Summary of Significant Accounting Policies: (continued)

Federal Income Taxes

GLUW is a not-for-profit organization that is exempt from federal income tax under Internal Revenue Code Section 501(c)(3). As a tax-exempt entity, GLUW is required to file Forms 990 and 990-T and pay federal income tax only on unrelated business income. GLUW qualifies for the charitable contribution deduction and has been classified as an organization that is not a "private foundation" within the meaning of Section 509(a) of the Internal Revenue Code. GLUW is also exempt from state income taxes.

We have not identified any uncertain tax positions requiring recognition in our financial statements and we believe that the positions taken would not require settlement at an amount less than full recognition. We file an information tax return in the U.S. federal jurisdiction. We generally are no longer subject to U.S. federal income tax examinations by tax authorities for years before 2017.

Property and Equipment

Acquisitions of property and equipment are recorded at cost. Expenditures for betterments are capitalized and expenditures for maintenance and repairs are charged to expense as incurred. The fair value of donated fixed assets is similarly capitalized. Depreciation is computed using the straight-line method over a period of estimated useful lives.

Depreciation expense for the years ended August 31, 2021 was \$4,000.

Fair Value Measurements

We measure fair value at the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the reporting entity transacts. We apply a hierarchy that prioritizes the information used to develop assumptions used in determining fair value. The hierarchy contains three levels of inputs: Level 1 – quoted prices in active markets for identical assets or liabilities; Level 2 – observable inputs, such as, quoted market prices of similar assets or liabilities in active markets or for identical assets or liabilities in markets that are not active; and Level 3 – unobservable inputs obtained from our own data. Fair value measurement applies whenever other standards require or permit assets or liabilities to be measured at fair value; however, it does not expand the use of fair value in any new circumstances. Fair value measurement does not apply to lower of cost or market determinations for inventory and does not eliminate the practicability exceptions to fair value measurements. We have not chosen to use fair value measurements unless required to do so by applicable accounting standards.

Note 2 - Pledges Receivable:

Unconditional promises to give as of August 31, 2021 consist of the following:

Unrestricted promises	\$ <u>477,288</u>
Amounts due in: Less than one year One-to-five years	\$ 408,245 69,043
Allowance for uncollectible promises to give	(72,460)
Net Pledges Receivable	\$ <u>404,828</u>

Note 3 – Investments:

The GLUW's investments are carried at fair value and held in investment accounts managed by the East Texas Communities Foundation (ETCF). The contributions to ETCF are to establish a nonprofit endowment and advisory funds for the sole benefit of the Organization.

One of the funds managed by ETFC is an endowment fund, in which contributions are irrevocable and ETCF is the exclusive manager of the fund. GLUW can request annual ordinary distributions from the fund of up to 5 percent of the fund value. Additional request for extraordinary distributions can be made at any time for any amount if requested by GLUW's governing board and approved by a majority vote of ETCF's board. The investment balance of the endowment fund at August 31, 2021 was \$ 63,235.

The second fund managed by ETCF is an advisory fund, in which ETCF is the exclusive manager of the fund. GLUW may request the entirety of the funds balance at any time. The investment balance of the advisory fund at August 31, 2021 was \$292,565.

As a result of current period contractual classifications, GLUW now has irrevocable rights to request to receive funds held by ETCF. This is substantiated by the recognition of a liability on ETCF's financials to reflect monies owed to GLUW. The net effect to reflect the new criteria is an increase to assets and an increase in net assets of \$306,749. These assets were recorded directly through net assets because they were removed from the books in a prior year through an entry to net assets.

The Organization's investment income net of expenses was as follows:

	2021
Interest and dividends	\$ 7,137
Realized gains	33,957
Unrealized gains (losses)	<u>13,798</u>
	\$_54,892

Note 4 - Fair Value Measurements

The following are the major categories of assets and liabilities measured at fair value on a recurring basis for the year ended December 31, 2021:

ASSETS		Total	Quoted Active N	/el 1: Prices in larkets for al Assets	Sign	Level 2: ificant Other bservable Inputs	Level 3: Significant Unobservable Inputs		
Equities	\$	213,480	\$	-0-	\$	213,480	\$	-0-	
Fixed income	=	142,320	0	<u>-0</u> -	_	142,320	s	<u>-0</u> -	
	\$	355,800	\$	<u>-0</u> -	\$	355,800	\$	<u>-0</u> -	

LIABILITIES

None

The Level 2 inputs are quoted prices for similar assets.

Note 5 – Employee Benefits:

GLUW purchases health insurance for full-time employees. During the fiscal year ending August 31, 2021, \$37,703 was paid on behalf of the employees for health insurance benefits. We have a 403(b) plan covering eligible employees in which employees are encouraged to contribute to the Plan under a salary reduction agreement. We make matching contributions according to Plan provisions. We made contributions of \$10,305 for the year ended August 31, 2021.

Note 6 - Concentrations of Credit Risk:

Financial instruments that subject GLUW to concentrations of credit risk consist primarily of temporary cash investments, certificates of deposit, and marketable securities. GLUW's policy is to place temporary cash investments with major federally insured financial institutions, to limit the amount of credit exposure to any one financial institution and, to invest in highly rated marketable securities using brokerage accounts. Management believes the risk of credit loss due to nonperformance by counter parties or permanent declines in market value are remote and any losses would not be material to the results of operations or financial condition.

We received approximately 32 percent of our contributions from one source in 2021. The sources donations consist of a multitude of individual employee contributions and company matching contributions.

In addition, approximately 46 percent of our pledge receivables are from two sources, with each representing an excess of 10% of gross pledge receivables individually. The pledge receivables consist of a multitude of individual pledges and company matching pledges.

Note 7 - Risk and Uncertainty:

Impact of Coronavirus Outbreak

The Coronavirus outbreak is a fluid and dynamic situation, and its related impact on the Organization's future operations is difficult to forecast with any certainty due to an unknown timetable and effect on service based and fundraising activities. The Covid-19 pandemic did not have a significant impact on our operations for the year ended August 31, 2021.

Note 8 – Subsequent Events:

We have evaluated subsequent events through January 11, 2022, the date which the financial statements were available to be issued.



Communication of Internal Control Related Matters

The Board of Directors Greater Longview United Way, Inc. Longview, Texas

In planning and performing our audit of the financial statements of Greater Longview United Way, Inc., (a nonprofit Texas organization) as of and for the year ended August 31, 2021, in accordance with auditing standards generally accepted in the United States of America, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses and therefore there can be no assurance that all such deficiencies have been identified. However, as discussed below, we identified a certain deficiency in internal control that we consider to be a significant deficiency.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency or combination of deficiencies in internal control, such that there is a reasonable possibility that a material misstatement of the Organization's financial statements will not be prevented or detected and corrected on a timely basis. We did not identify any deficiencies in internal controls that we consider to be material weaknesses.

A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We consider the following deficiency in the Organization's internal control to be a significant deficiency:

Deficiency 1

Due to the relatively small size of the Organization's staff, ideal internal controls cannot be achieved. This is not unusual in an Organization of your size. Management and the Board of Directors should constantly be aware of this condition. Under these circumstances, the most effective controls lie in (1) striving to obtain as much segregation of duties as possible so that no one person has complete control of any type of financial transaction, and (2) knowledge of the financial operations by management and the Board of Directors.

Potential Effects

Future misstatements may occur and go undetected.

The Board of Directors Greater Longview United Way, Inc. Page 2

Management Views and Response

Management agrees with the finding and has implemented compensating controls to reduce the possibility of material misstatement, including oversight by management and those charged with governance. We have not audited management's response and, accordingly, we express no opinion on it.

This communication is intended solely for the information of the Board of Directors and management and is not intended to be and should not be used by anyone other than these specified parties.

Longview, Texas

January 11, 2022

Curtis Blakely & Co, P.C.



The Board of Directors Greater Longview United Way, Inc. Longview, Texas

We have audited the financial statements of Greater Longview United Way, Inc. (a nonprofit Texas organization) for the year ended August 31, 2021 and have issued our report thereon dated January 11, 2022. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated April 29, 2021. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management has the responsibility for selection and use of appropriate accounting policies. The significant accounting policies used by the Organization are described in Note 1 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed in 2021. We noted no transactions entered into by the Organization during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based upon management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were:

Management has made estimates of useful lives and salvage value of plant used for depreciation calculations. We evaluated the key factors and assumptions used in recording the related depreciation in determining that the depreciation recorded is reasonable in relation to the financial statements of the Organization taken as a whole.

Management has allocated expenses on a functional basis among the various programs and support services. Expenses that are common to several functions are allocated based on estimates made by management. We evaluated the key factors and assumptions used in allocating the related expenses in determining that the allocation of expenses is reasonable in relation to the financial statements of the Organization taken as a whole.

Management's estimates of the value of donated goods and services based on, among other things, estimates from the entities providing the donated goods and services. We evaluated the key factors and assumptions used in recording the related donated services in determining that the donated services recorded are reasonable in relation to the financial statements of the Organization taken as a whole.

Difficulties in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

The Board of Directors
Greater Longview United Way, Inc.
Page 2

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. While we proposed adjustments, none were considered to be material misstatements. Management has accepted and made all proposed adjustments to the financial statements.

Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated January 11, 2022.

Management Consultation with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Organization's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

Curtis Blakely + Co, P.C.

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Organization's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

This report is intended solely for the information of the Board of Directors and management and is not intended to be and should not be used by anyone other than these specified parties.

Longview, Texas

January 11, 2022